

Hi ,

I , Nishtha Chaudhary confirm that our Incubator provides startup kit to all the incubated startups .

The startups kit consists of a bouquet of services, which are being provided by our esteemed partners.

The list of partners is mentioned below:

- Amazon Web Services
- Digital Ocean
- Google Cloud Credits
- MSG91 Startup Credits
- Headspin
- Human Factors International

The details of the services provided by the partners and the recipient startups are enclosed with this letter .

Nishtha

Nishtha Chaudhary
Incubation Manager
IAMAI Mobile10X

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IAMAI-Mobile10X Gurugram Hub
Plot No. 1, Udyog Vihar, Phase-I, Sector 20
Old Delhi-Gurugram Road, Dundaheera Villag
Gurugram 122 008 (Haryana)

Internet and Mobile Association of India

Mumbai : 406, Ready Money Terrace, 167, Dr Annie Besant Road, Worli, Mumbai - 400 018 (INDIA) Tel: + 91-22-6176 6666, Fax: +91-22-6176 6605

Delhi : 28, First Floor, Okhla Industrial Estate, Phase-III, New Delhi 110 020 (INDIA) Tel : +91-11-4176 6666, Fax: + 91-11-4176 6605

Bangalore : 501-509, Tower-D, 5th Floor, Diamond District, No-150, Old Airport Road, Kodihalli, Bangalore 560 008 (INDIA)

PARTNER SUPPORT TO IAMAI MOBILE10X (GURGAON) INCUBATED COMPANIES

AWS Credits

In continuation of our support to App Entrepreneurs, AWS, our Important partner at Mobile10X, has announced special AWS Activate benefits for selected Start-ups working at Mobile10X Hubs.

1. \$3000 in AWS credits valid for 2 years starting from the funding/investment date.
2. \$5000 for premium AWS Business Support for 1 year
3. Free access to the AWS Essentials & AWS Business Essentials both 1 day web-based (normally ~\$600/course), plus 8 tokens for self-paced labs (normally ~\$30/lab)
4. Free access to 1:1 virtual office hours with AWS solutions architects
5. Special offers from other companies that help Startups, including Chef, Bitnami, Amazon Payments, SOASTA, Podio, CopperEgg and more.

Digital Ocean Credits

DigitalOcean will offer a \$3,000 one-year credit to any startup that is currently enrolled or that has graduated from Mobile 10X, subject to meeting eligibility criteria specified in the link below:

Google Cloud Credits

Startup Support. Startups eligible for our Start Package will receive:

- \$3,000 in Cloud and Firebase Credits*, good for 12 months
- Invitations to exclusive local Google Cloud events
- A smaller Google, via introductions internally where it matters to startups: Ads, Play, Maps, Chrome, and more.
- A streamlined application process to our Spark program to extend your credits to \$20,000 for a second year as your business continues to grow.

- Training through Code Labs, classroom-style and online training courses to learn everything you need to start building your vision.

MSG91 StartUp Credits

Here are the two plans for SMS needs from our partner, MSG91:

Free Plan for Startups

- Free 25k Transactional SMS/month (OTP, alerts and the likes)
 - Valid for 6 months
 - To avail the offer:
 - Signup using msg91.com/signup/IAMAI_Mobile10x
 - Integrate the MSG91 API via Socket
 - Embed their logo
 - Fill up the form here- msg91.com/startups/
- While filling up the form use coupon code- Grow@IAMAI_Mobile10x

Paid Plan

- Exclusive flat price of 12 paise and 10 paise plus service tax for Transactional and Promotional SMS respectively.
- Lifetime SMS validity
- No setup cost
- Min. volume- 2500 credits

HEADSPIN – Testing Partner

Various sessions were conducted by our testing Partner for support in terms of product APIs and their functionality (details in the excel sheet). The platform headspin is free for the users upto 30 testing devices /per year (devices set in the lab at the hub).

Human Factors International

Our designing partners mentors the startups on UI/UX of their product, , guiding them to enhance the user experience.