



# Haryana Government Gazette

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## PART – I

### Notifications, Orders and Declarations by Haryana Government

HARYANA GOVERNMENT

INDUSTRIES & COMMERCE DEPARTMENT

#### Notification

The 3rd January, 2019

No. 2/2/2016-4IB-II.—

**Subject:— Concession/benefits in Public Procurement to Startups/First Generation Entrepreneurs in the State.**

In order to strengthen Startup movement in the State, to provide opportunity to Startups to scale up and to allow them to compete with experienced entrepreneurs and companies in Public Procurement by relaxing the norms for Public Procurement for them, it has been decided that the concessions/benefits as allowed to MSEs of the State as provided in “Haryana State Public Procurement Policy for MSMEs-2016 dated 20.10.2016 and further amendment dated 23.04.2018” in the matter of Tender Fee, EMD, Performance Security, Turnover, Past Performance & Experience and Purchase preference will also be provided to ‘Startups’ of the State by considering them to be at par with Micro & Small Enterprises (MSEs) subject to the condition that the Startups shall be required to meet the other quality and technical specifications as part of qualifying requirements of the procurements. The concessions/benefits will be as under:—

Proposed Concessions/benefits in Public Procurement to Startups/First Generation Entrepreneurs in the State			
Sr. No.	Areas as part of Qualifying requirements	Concessions/benefits may be allowed to Startups/First Generation Entrepreneurs	Eligibility for Startups/First Generation Entrepreneurs for the concessions/benefits
1.	Tender Fee	Exemption on the payment of Tender Fee subject to fulfillment of conditions as per eligibility	a. The entity is declared as a ‘Startup/First Generation Entrepreneurs’ as per provision contained in Haryana Government, Industries & Commerce Department Notification No. 49/43/2015-4IB1 dated 17.04.2016 notifying the scheme of “Start-ups/First General Entrepreneurs” in the State or as amended from time to time. b. The Startup will be required to submit the relevant information as above as part
2.	Earnest Money Deposit (EMD)	Exemption on the payment of Earnest Money Deposit (EMD) subject to fulfillment of conditions as per eligibility.	
3.	Performance Security	90% concession on Performance Security as applicable to other Haryana based firms subject to fulfillment of conditions as per eligibility	

Sr. No.	Areas as part of Qualifying requirements	Concessions/benefits may be allowed to Startups/First Generation Entrepreneurs	Eligibility for Startups/First Generation Entrepreneurs for the concessions/benefits
4.	Turnover	Concession of 80% on Turnover condition imposed as qualifying criteria.	<p>of technical bid of the relevant public procurement tender to claim the benefits/concession as mentioned.</p> <p>c. Startups who have filed Entrepreneurs Memorandum / Udyog Aadhaar Memorandum in Haryana in respect of the manufacturing / works / services, participate directly in tender and not through any intermediaries (their dealers/ agents/ distributors), will not subcontract to any other firm and to carry the entire manufacturing / works / services at their enterprise.</p>
5.	Past Performance & Experience	Exempted in respect of past Performance a Experience as part of Qualifying Requirements of the tender subject to fulfillment of conditions as per eligibility.	
6.	Purchase Preference	Upto 50% of the total tendered quantity provided quoting price within band of L-1+15% by bringing down their price to L-1 and subject to condition that it agrees to fulfillment of other terms & conditions of the tender and further subject to fulfillment of conditions as per eligibility. This ceiling of upto 50% Purchase Preference also includes the Purchase Preference available to Haryana State based MSEs as per above referred policy dated 20.10.2016 & amendment 23.04.2018.	

This issues with the concurrence of Finance Department conveyed vide their U.O. No. 1/48/2016-4FD III/17106 of dated 22.11.2018.

The above instructions may be brought to the notice of all concerned and shall be applicable to all the tenders floated/invited after issue of these instructions.

DEVENDER SINGH,  
Additional Chief Secretary to Government Haryana.  
Industries & Commerce Department.